

TWENTY-TWO WILBERT LICENSEES RECOGNIZED FOR SPECIAL ACHIEVEMENTS

Twenty-two Wilbert Licensees were recognized with awards for their sales accomplishments in 2014 at the Wilbert Funeral Services, Inc (WFSI) Annual Sales Meeting.



Freddie Sannipoli (left) of Whited Cemetery Services, Menifee, CA receives Special Achievement Award from Dennis Welzenbach, President, Wilbert Funeral Services

Whited Cemetery Services, Menifee, CA, was honored with the Special Achievement Award for their outstanding success in gaining new Wilbert burial vault business among the funeral establishments they serve throughout southern California.

Two awards for sales growth in lined burial vaults were presented. Norwalk Wilbert Vault Company, Bridgeport, CT, received the award for the greatest growth in the number of lined burial vaults interred in 2014 over 2013.

Evans Eagle Burial Vault, Inc., Enola, PA, earned the award for the greatest percentage increase in lined burial vaults.



Bob Pirozzoli (left) of Norwalk Wilbert Vault, Bridgeport, CT receives award for Highest Sales Increase on WilbertDirect from Dennis Welzenbach, President, Wilbert Funeral Services

For cremation products, greatest growth in units was earned by Keating Wilbert Vault Company, Wilbraham, MA. The greatest percentage growth in cremation products was earned by Alabama Wilbert Inc., Albertville, AL.



Craig Neal (left) of Norwalk Wilbert Vault, Bridgeport, CT receives award for Greatest Unit Growth in Burial Vaults from Dennis Welzenbach, President, Wilbert Funeral Services

Norwalk Wilbert Vault Company, Bridgeport, CT, received the WilbertDirect award for the highest sales increase in cremation products sold through WilbertDirect.com, WFSI's ecommerce website.

Sixteen Wilbert Licensees received the Wilbert 110% Club award, recognizing those whose 2014 burial vault sales were at least 110% of those in 2013:

- McNeill, Inc., Andalusia, AL
- Gulf Coast Wilbert, Inc., Crestview, FL
- Sexton Wilbert Corporation, Sullivan, IN
- Terre Haute Wilbert Burial Vault, Terre Haute, IN
- Wilbert Funeral Services, Manhattan, KS
- Baton Rouge Wilbert Burial Vault Co., Baton Rouge, LA
- Brown-Wilbert, Inc., Morris, MN
- Evans Eagle Burial Vault, Inc., Enola, PA
- Wilbert of Pittsburgh, Inc., Pittsburgh, PA
- Charleston Wilbert Vault Co., Summerville, SC
- Chattanooga Wilbert Vault Co., Chattanooga, TN
- Bolton Concrete Products, Johnson City, TN
- Wilbert Burial Vaults, Inc., Knoxville, TN
- Ott Wilbert Vault Co., Galveston, TX
- Brown-Wilbert, Inc., Hurley, WI
- Brown-Wilbert, Inc., Superior, WI

“We congratulate all of these Wilbert Licensees for their excellent sales accomplishments,” said Mark Klingenberg, Vice-President Sales & Marketing, WFSI. “While Wilbert products are known for quality, it is the Wilbert Licensees who make it all happen and are responsible for delivering that consistent high quality in service and products. We congratulate those who went even more above and beyond in 2014 as recognized with these achievement awards.”

To learn more about Wilbert Funeral Services or to find a local Wilbert Licensee, visit WFSI’s Funeral Professional website at www.wilbert.com/funeral-professionals.



David Chapman (left) of Gulf Coast Wilbert, Inc., Crestview, FL receives the Wilbert 110% Club award from Dennis Welzenbach, President, Wilbert Funeral Services



Michael Sexton (left) of Sexton Wilbert Corp., Bloomington, IN receives the Wilbert 110% Club award from Dennis Welzenbach, President, Wilbert Funeral Services



Greg Puttmann (left) of Terre Haute Wilbert, Terre Haute, IN receives the Wilbert 110% Club award from Dennis Welzenbach, President, Wilbert Funeral Services



Dan Welzenbach (left) of Wilbert Funeral Services, Manhattan, KS receives the Wilbert 110% Club award from Dennis Welzenbach, President, Wilbert Funeral Services



Matt Guynes (left) of Baton Rouge Wilbert Burial Vault, Baton Rouge, LA receives the Wilbert 110% Club award from Dennis Welzenbach, President, Wilbert Funeral Services



Maleia Kavitz (left) of Brown-Wilbert, Inc. receives a Wilbert 110% Club award from Dennis Welzenbach, President, Wilbert Funeral Services. Brown-Wilbert earned the award for Morris, MN and Hurley & Superior, WI



Geoff Atkins (left) of Charleston Wilbert Vault, Summerville, SC receives the Wilbert 110% Club award from Dennis Welzenbach, President, Wilbert Funeral Services



Craig Carter (left) of Bolton Concrete Products, Johnson City, TN receives the Wilbert 110% Club award from Dennis Welzenbach, President, Wilbert Funeral Services



Craig Carter (left) of Chattanooga Wilbert Vault, Chattanooga, TN receives the Wilbert 110% Club award from Dennis Welzenbach, President, Wilbert Funeral Services